

*Maritime Association of Nationwide
Shipping Agencies - India
(MANSA)*



44th ANNUAL REPORT



“Executive Committee Members for the year 2021-2022”



Capt. Ram Iyer
President 2021-22



Mr. Vijayendra Parvataneni
Vice - President



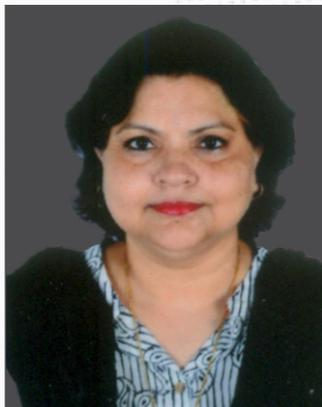
Mr. R. S. Swamy
Vice - President



Mr. S. S. Dalvi
Member



Mr. Rajnish Khandelwal
Member



Ms. Mousumi Guha
Member



Mr. Yogesh D. Shah
Member



Mr. Anshuman Baruah
Member



Capt. Jasbir Singh
Member



Mr. Sushil Mulchandani
Member

“Executive Committee Members for the year 2022”



Mr. Vijayendra Parvataneni
President



Mr. R. S. Swamy
Vice-President



Mr. S. S. Dalvi
Vice-President



Mr. Mayur Singh
Member



Mr. Yogesh D. Shah
Member



Capt. P. L. Singh
Member



Ms. Pratiksha Meshram
Member



Ms. Mitsu Damani
Member



Mr. Rajnish Khandelwal
Member



Ms. Mousumi Guha
Member



Mr. Sushil Mulchandani
Member



Mr. Hiren Kanabar
Member

Past Presidents



Mr. Hiren C. Ved
Immediate Past President



Capt. Amit Wason



Capt. V. S. Anand



Mr. K. P. Unnikrishnan



Capt. P. P. Singh



Mr. V. C. D'Souza



Capt. S. P. Rao



Mr. C. S. Manohar



Mr. C. R. Nambiar



Mr. K. P. Desai



Mr. S. M. Jalali



Mr. D. K. Lal

Past Presidents



Mr. V. Puri



Mr. K. Kumar



Mr. R. S. Cooper



(Late) Mr. S. S. Jalali



(Late) Mr. N. M. Mehta

SECRETARIAT



Mr. K. Uthaya Kumar
Secretary General



Ms. Pooja Nikam
Assistant Secretary



Ms. Sakshi Sawant
Admin Assistant



Mr. Chandrakant Kamble
Office Assistant

Young MANSA Forum (YMF) for the period 2020-2022



Mr. Ajinkya Dhamale
Chairman



Mr. Victor Fernandes
Vice-Chairman



Mr. Satish Todurkar
Member



Mr. Nikhil Tisgaonkar
Member



Mr. Abhijeet Chavan
Member



Mr. Vivek S. Shirodkar
Member



Mr. Jeevan C. P. Elayath
Member



Mr. Dominic J Corriea
Member



Mr. Saurabh Roy
Member



Mr. Rayan Selvan
Member



Mr. Vinay Agarwal
Member

INDEX



S. No.

TITLE

I Agenda

**II Confirmation of the Minutes of the
43rd Annual General Meeting virtually held
on 24th September 2021**

**III Receive and adopt Audit Report &
Balance Sheet for the year ended 2022**

**IV Receive and adopt Annual Report
for the year 2021-2022**





Maritime Association of Nationwide Shipping Agencies - India

(Registered under the Societies Registration Act, 1860, Registration No. F-13310 Maharashtra State Mumbai 239, 1989 GBBSD)
901 Arcadia Building, 9th Floor, N.C.P.A. Marg, 195, Nariman Point, Mumbai – 400 021
Tel.: 91-22-2285 6360 Telefax: 91-22-2285 5367 Email: mfo@mansaassociation.com Website: www.mansaassociation.com

I – AGENDA

AGENDA FOR THE FORTY FOURTH (44th) ANNUAL GENERAL MEETING (2021- 2022)

1. Confirmation of the Minutes of the 43rd Annual General Meeting virtually held on 24th September 2021.
2. Receive and adopt the Annual Report for 2021-2022.
3. Receive and adopt the Audited Statement of Accounts for 2021-2022.
4. Handing over charge to New Executive Committee introduced by New President and Introductory statement of New President.
5. Any other business of which notice has been given by a member at least 7 days prior to the date of the Annual General Meeting.
6. Any other business with the permission of the Chair.
7. Summing up & Vote of Thanks by Chairman, YMF

Maritime Association of Nationwide Shipping Agencies - India



44th

ANNUAL GENERAL BODY MEETING

MANSA Activities and Factbook

PART I : MANSA Activities

PART II : MANSA's Factbook

PART I : MANSA Activities

MANSA Activities during the year

- Activities done by MANSA during 2021 - 22
- Service Tax
- Port Community System Version - 1.0X
- Sea Cargo Manifest & Transport Regulations
- Issues taken up with MbPA / JNPA / Other Ports
- Directorate General of lighthouses and lightships
- Social Media

Sea Cargo Manifest & Transport Regulations (SCMTR)

Work in progress. Most of the items on the import cycle have been more or less attended to. As for Export and various other cycles, work is still in progress. Key PIC coordinating on this are Mr. Hanif Bakshi (Samsara Shipping), Mr. Manish Kumar (MSC), Mr. Domnic J Corriea (JM Baxi) and Mr. Vishram Tawade (Seahorse Shipping). while work is in progress and the Team is coordinating with NACIN and CBIC, it is also proposed that an update knowledge sharing session be held by the key PICs above for the benefit of MANSA.

Issues regarding MbPA / JNPA / Other Ports

- This is an ongoing and continuous work.
- Pleased to share that apropos our submission to MbPA Chairman the revision of scale of rates has not been carried out by MbPA and likewise by JNPA.
- We continue to work closely with the port and ministry and other authorities in our endeavors to achieve Ease of Doing Business

Directorate General of lighthouses and lightships

- Our continued interaction to stream line effective usage of DGLL website and operation continues.
- Our endeavor with Port Health Office procedures and SOPs continued
- We regularly attend all PTFC, CCFC meetings and we have made representations to customs commissioner both at MBCH and JNCH as well as CBIC Headquarters with commissioners, in our endeavors on Ease of Doing Business, as agents.

Social Media

- Our endeavors to increase the MANSA membership and taking up issues with reference to agencies functioning with various regulatory authorities continues especially with media by a group constituted with secretariat, Ms. Mousumi, Ms. Rukhsana, YMF team and office bearers to enhance visibility in the social media

PART II : MANSA's FACTBOOK

A) Membership & Status Update

Full Members

- 2020 -21 : **69**
- Discontinued : **02**
- New Members : **05**
- 2021 - 22 : **72**

Associate Members

- 2020 -21 : **04**
- Discontinued : **01**
- New Members : **03**
- 2021 - 22 : **06**

Financial Health

From Year 2021-22

| <u>Income</u> | <u>Expenditure</u> | <u>Amount Transferred to Reserve</u> | <u>Cash Balance</u> |
|---------------|--------------------|--|---------------------|
| Rs. 42,66,519 | Rs. 34,09,904 | Rs. 8,00,000 | Rs. 56,615 |

A large, horizontal, purple brushstroke graphic that serves as a background for the 'THANK YOU!' text. The brushstroke has a textured, painterly appearance with varying shades of purple and blue.

THANK YOU!



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901 Arcadia Building, 9th Floor, N.C.P.A. Marg, 195, Nariman Point, Mumbai – 400 021

Tel.: 91-22-2285 6360 Telefax: 91-22-2285 5367 Email: info@mansaassociation.com Website: www.mansaassociation.com

Minutes of The Forty Third Annual General Meeting Held

On 24th September 2021 at 1530 hours via Webinar

The virulent pandemic condition prevailed all over and there is no scope to arrange for an open meeting for all Members, a virtual meeting has therefore been convened with due intimations and invitations to all Members, **in all around 50 Members attended.** As soon as the required quorum was available, the AGM commenced.

Members Present at the Zoom Meeting:

| S. No. | NAME OF THE COMPANY | NAME OF THE PERSON ATTENDING |
|--------|---|--|
| 1 | M/s. Admiral Shipping Ltd. | Ms. Mareena |
| 2 | M/s Atlantic Global Shipping Pvt. Ltd. | Mr. Sanjay S Dalvi Mr. Abhijit Chavan |
| 3 | M/s Ben Line Agencies (India) Pvt. Ltd. | Mr. Dhyanesh Dalvi |
| 4 | M/s Emirates Shipping Agencies (I) Pvt. Ltd. | Mr. Selvaraj Fernando |
| 5 | M/s Evergreen Shipping Agency (India) Pvt. Ltd. | Mr. Rajan Thakur |
| 6 | M/s GAC Shipping (India) Pvt. Ltd. | Mr. Dharendra |
| 7 | M/s Hapag Lloyd (I) Pvt. Ltd. | Mr. Subhash Rajkumar Capt. Prateek Gandhi |
| 8 | M/s J. M. Baxi & Co. | Mr. Sushil Mulchandani Mr. Domic Coreia Mr. Vispi Badhniwalla Mr. Nityanand C Rao |

| | | |
|----|--|--|
| 9 | M/s 'K' Steamship Agencies Pvt. Ltd. | Mr. Rajnish Khandelwal |
| 10 | M/s KMTC (India) Pvt. Ltd. | Mr. R. P. Sarawate |
| 11 | M/s Marine Container Services (I) Pvt. Ltd. | Capt. Arun Pillai |
| 12 | M/s Master Logitech Pvt. Ltd. | Mr. Sandesh Karekar Mr. Khushru Ishhaporia |
| 13 | M/s Maxicon Shipping Agencies | Mr. Vijayendra Parvatneni Mr. Ajinkya Dhamale |
| 14 | M/s MOL Bulk Shipping (India) Private Limited | Mr. Biswajit Bagchi Capt. Dibyendu Banerjee |
| 15 | M/s MSC Agency (India) Pvt. Ltd. | Capt. Deepak Tewari |
| 16 | M/s Omega Shipping Agencies Pvt. Ltd. | Capt. Jasbir Singh Capt. George Abrao Mr. Vivek Shirodkar |
| 17 | M/s ONE (Ocean Network Express) Line (India) Pvt. Ltd. | Mr. Subhash Dongre |
| 18 | M/s Pangea Shipping Agencies (Pvt) Ltd. | Mr. Dilip Awasthi |
| 19 | M/s Parekh Marine Services Pvt. Ltd. | Mr. Hiren C Ved Mr. Nikhil A Tisgaonkar |
| 20 | M/s Sai Shipping Co. (Pvt.) Ltd. | Mr. Khalid Vohra Ms. Rukhsana Vohra Mathani Mr. R. S. Swamy |
| 21 | M/s Samsara Shipping Pvt. Ltd. | Capt. Ashoo Singhal. Mr. Hanif Bakshi Mr. Ramesh Malkani |
| 22 | M/s Samudera Shipping Lines (India) Pvt. Ltd. | Mr. Rakesh Vijay |
| 23 | M/s Samudra Marine Services Pvt. Ltd. | Mr. Ketan Kochikar |
| 24 | M/s Seabridge Maritime Agencies Pvt. Ltd. | Mr. Yogesh D. Shah Mr. Victor M. Fernandes |

| | | |
|----|---|--|
| 25 | M/s Seahorse Ship Agencies Pvt. Ltd. | Mr. Avinash Batra Capt. R. R. Iyer Mr. Anand Harshe |
| 26 | M/s Shaan Marine Services Pvt. Ltd. | Capt. Piyush Pal Singh |
| 27 | M/s Sima Marine (India) Pvt. Ltd. | Mr. K. P. Unnikrishnan |
| 28 | M/s Trans Asian Shipping Services Pvt. Ltd. | Mr. Raveen Mathachan Mr. Arun Kochakkan |
| 29 | M/s United Liner Shipping Services LLP (ULSS) | Ms. Mousumi Guha |
| 30 | M/s Yang Ming Line (India) Pvt. Ltd. | Capt. Somesh Batra |
| 31 | M/s Kintetsu World Express (India) Pvt. Ltd. | Ms. Naina Castelino |
| 32 | Past President | Capt. S. P. Rao |

Introduction & Commencement of Proceedings by Mr. C. S. Murty, Secretary General

Mr. C.S. Murty, Secretary General to begin the 43rd AGM with his below speech:

Welcome all Luminaries, Past Presidents, Current President, President elect for 2021-2022, Vice Presidents, all ECM, Sub-Committees, YMF Members & WE Invitees, Members of General Body, Ladies and Gentlemen.

The Annual Report MANSAs has submitted herewith contains sections with the data related to the Circular issued on annual Accounts, Audit report, the Presidents welcome address and presentation, the Agenda of the meeting, Current ECM, Membership of MANSAs, minutes of last year's Annual General Body Meeting, and various activities of MANSAs under the leadership of President and Executive Committee.

Due to current situation of continued Pandemic threat, MANSAs restricted its large scale AGM and rewards function physically to the virtual meeting for safety of all. Once the situation further improves and traces of pandemic variants vanish, an annual get-together can be planned for networking and feeling togetherness once again. The President and ECM have been putting in enormous efforts and working hard to reduce the operational problems faced by Ship Agent Members due to persistent demands of Ports /Custom Authorities and other Authorities in the changed circumstances and the imposition of extreme Lockdowns periodically besides social distancing and restrictions on Travel etc. There was a need for making various arrangements at short notice and in between the disruption of the Cyclone. In retrospect it was a very difficult period we all passed through. But then MANSAs took up the Challenges and mostly accomplished in providing best possible guidance to all Ship Agent Members when needed and established its position as the National level organization among EXIM Trade.

During Current phase of digitization, implementation of SCMTR, PCS 1x and Customs/DGLL on line Systems and various other new concepts, time and again government instead of sorting the issues, bent on introducing new system hurriedly and impractically. MANSAs strongly opposed and escalated the issues to the highest level repeatedly. MANSAs has still to play a very major role in such situations and may have to seek legal assistance wherever necessary.

In the current testing period, the Ship Agents / staff had very hard time in carrying out their day to day work despite all the impediments they had faced. Their commendable hard work and dedication are highly credit worthy in annals of Shipping Industry.

To summarize, MANSA's effort is always to keenly pursue the overall interest of all, mainly by making strong united appeals of all Members together with single voice, approach all concerned authorities, and seek clarifications and solutions for the problems to be sorted out. At the same time ensure not a single Member is unduly threatened or targeted by imposing penalties or punishment in any case. It is necessary to vent our united Voice at highest pitch to eliminate vested interests to take law into their hands.

I would now request Mr. Hiren. C. Ved, President MANSA to give his Welcome address and presentation for proceeding further.

C. S. Murty
Secretary General
MANSA

Welcome Address by Mr. Hiren Ved, President

“Today when I am renouncing my charge as President of MANSA, I wish to express my thanks to all Committee Members and Administrators at MANSA .

2020-21 was unique year where Health, Life, Profession and various cultural +family values changed. Strangely none of us know whether change is temporary or permanent, how we think work or travel. Within limitation due to Covid 19, me and all at MANSA team did their best to deliver best services to members. A small report card about performance is presented in slide show.

I joined shipping in 1979-80 during span of 41 years in industry I learnt a lot under mentorship from many seniors within and outside Parekh Group. I owe lot of success to Parekh Group and all who shaped my knowledge and supported me when I needed. From humble education and social back ground I have achieved success with dignity.

Shipping is unique industry and only those who experience working here understand pleasures and pains of Industry. We all constantly learn unlearn and relearn to be at par to provide best services.

It was proud moment for me to be President of MANSA and me/MANSA team, provided sincere efforts to justify trust on me. As President of MANSA, it was a great experience, urge and utmost conviction that the result would be beneficial not only in short term alone but in the long run to all Ship Agent community always.

I am sure my successor Capt Ram Iyer will support MANSA members as well. I will support fully to him and MANSA team so that together we make our good association stronger.

Above all, I would like to mention name of MANSA Secretary General –Mr Murty sir, I express my sincere Thanks to Murty sir - for his dedication/ support in MANSA activities.

Indian economy in GDP is expected to be double in few years which will bring more success and more opportunity to all of us

Wishing you all good Health, Good family life and Good Success.

Then President has referred to the Presentation already circulated along with Annual Report to all .

The President while presenting each slide has explained the details of the tasks undertaken by MANSA ECM, Sub-Committees and YMF teams. The steps taken by the Ports/Customs/immigration/CBIC/ DTL and others and how MANSA Members coped with all compliances to ensure non-stop essential Service. Highlighted various issues with Ministry and concerned Authorities, established rapport for ensuring smooth implementation of on line working despite various setbacks and lack of Manpower at sites. The Ships have been handled at Ports and the movements of Cargo continued unhindered since it is lifeline of the Nation as a whole.

The President ended his presentation by profusely thanking all Members and colleagues, working tirelessly during this testing period. He also thanked one and all in the ECM and the General Body for the cooperation he got and thanked all Subcommittees /YMF for rendering good Service for making the functioning of MANSA smooth .

3a. Confirmation of Minutes of the 42nd Annual General Meeting held on 30th September 2020

The Minutes of the 42nd AGM held on 30th September 2020 had already been perused by all as the same was circulated. No adverse comments were received from any Member.

So the Minutes were passed with the following resolution:

“Resolved in the Forty Third Annual General Meeting of the Association held on 24th September 2021 that the Minutes of the Forty Second Annual General Meeting held on 30th September 2020 is hereby confirmed by the General Body.”

Proposed by: Capt. P.P. Singh

Seconded by: Mr. R. P. Saravate

Confirmation of Minutes of the SGBM held on 26th February 2021

The Minutes of the Special General Body Meeting (SGBM) held on 26th February 2021 had already been perused by all as the same was circulated. No adverse comments were received from any Member.

So the Minutes were passed with the following resolution:

“Resolved in the Forty Third Annual General Meeting of the Association held on 24th September 2021 that the Minutes of the Special General Body Meeting (SGBM) held on 26th February 2021 is hereby confirmed by the General Body.”

Proposed by:Mr. Rajnish Khandelwal

Seconded by:Capt. Ram Iyer

4a. Receive and Adopt the Annual Report for 2020-2021

The Annual Report for the period 2020-2021 were perused and found to be in order so it was decided to pass the same and was confirmed by the following Resolution:

“Resolved in the Forty Third Annual General Meeting of the Association held on 24th September 2021 that the Annual Report for 2020-2021 are hereby received and adopted by the General Body.”

Proposed by:Capt. Jasbir Singh.

Seconded by:Mr. Sanjay S. Dalvi

4b. Receive and Adopt the Audited Statement of Accounts for 2020-2021

The Balance Sheet and the Income and Expenditure Statement for the period ending 31st March 2021 were perused. No adverse comments were received from any Member.

So the Balance Sheet and the Income and Expenditure Statement for the period ending 31st March 2021 were passed with the following resolution:

“Resolved in the Forty Third Annual General Meeting of the Association held on 24th September 2021 that the Audited Statement of Accounts for 2020-2021 are hereby received and adopted by the General Body.”

Proposed by:Ms. Rukhsana Vohra

Seconded by:Ms. Mousimi Guha

5.Appoint Statutory Auditors for the Next Year & Fix Their Remuneration

The Secretary General informed the Members that as decided in Special General meeting on 26th February 2021, the current C.A. M/s S. R. Parikh & Co. was replaced by M/s. A. H. Joshi & Co for the reasons stated in the minutes and requested Annual Members had unanimously approved accordingly The General Body then unanimously agreed as proposed to appoint Statutory Auditors for the year 2021-2022 with a Fee of INR 60,000/- per annum on the same Terms and Conditions agreed upon by them by passing the following Resolution:

“Resolved in the Forty Third Annual General Meeting of the Association held on 24th September 2021 that M/s. A. H. Joshi & Co., Chartered Accountants, be appointed/continued as Statutory Auditors of the Association for the Year 2021-2022 and their remuneration be INR 60,000/- plus applicable Service Tax for the Year 2021-2022.”

Proposed by:Mr. Sandesh Karkare

Seconded by:Capt. P.P. Singh

6. Handing over charge to the New President Capt. R. R. Iyer for the year 2021-2022 and introductory statement of New President.

At this stage Mr. Hiren Ved announced his relinquishing the post of the President and handing over the baton to Capt. R.R. Iyer who was elected for the period from 2021-2022.

Capt RR Iyer delivered the inaugural speech while assuming office of the President of MANSA as under:

Thanks Mr Hiren Ved the outgoing President.

Good day colleagues, Esteemed members of MANSA.

It is an honour and privilege for me to be here today and humbly accept to be the president of this august association for this term, as this association's nominated leader/ sorry must reiterate my commitment to be the first among 12 equals. 12 duly elected Executive Committee Members.

Jaggu Bhai, The entire team here, EC and of course all the past presidents & EC members of past committees (and of course the silent force behind the scene. Owners & Directors of Shipping Agency Houses). Each and every one have all contributed immensely & done some fantastic job for the association and continue to do so.

I believe that MANSA and its members continued prosperity – in every service we undertake – depends on people who believe in full commitment and are willing to help others participate in it.

I am, just like all of you, passionate, in the work that I do alongside so many of you, about safeguarding the interests of our association, safeguarding the interests of our business (of ship agency) and to help create opportunities for all of us to succeed.

Shipping & ship agency biz has changed over the years and continues to evolve and change. I will not go in the details. All of us here are fully abreast of same.

My view of your vision of MANSA is that you have it right // yes our capabilities is mixed, we do some things very well and surely there is ample scope for improvement in some.

But isn't anything that can't be improved. Our future is within our control and I look forward to us working together & improving on our capabilities to safeguard our fraternity as ship agents and am excited on the challenging tasks ahead.

I'm hoping to take about 45 days to assess our common strategy and share same with the full fraternity and do seek your inputs on how we could as an association further our cause better.

Of course top on the agenda presently is to

- a) Endeavour Increase membership // endeavour to bring members who have slipped out in the last few years, back into fold.
- b) ensure successful implementation of SCMTR implementation and that every agency house big or small is able to comply with same with ease & without any serious confusions /complications etc .
And of course EODB for us as agents

Thanks to this wonderful team at MANSA of committed Men & women contributing selflessly & fighting hard to safeguard the interests of legitimate shipping & ship agents, whilst ensuring total compliance of all applicable regulations and lead us all ship agents to the time when can sincerely perform the business of ship agency in a transparent manner, without being confused & /or wrapped in a myriad of outdated and opaque regulations & in a fair, efficient & professional manner and ensure continued respect for our unstinting, yeoman services to shipping & EXIM community as vessel agents come hell or high water, Covid or Tauktae (cyclone).

Together, we shall renew our commitment to continued professional services to India's shipping & EXIM trade whilst safeguarding and facilitating equal opportunity for each our member to earn their own success:

Thank You!!

Capt. Ram Iyer

President-elect

7.Any Other Business of which notice may be given by a Member at least 7 days prior to the date of the AGM

The Secretary General stated that nothing was received in writing.

Mr. Rajneesh Khandelwal as prompted by Mr. S.S. Dalvi has highlighted that MANSA is having a National Stature and recognized as a leading organization in INDIA by entire shipping fraternity and the Authorities. It has been taking up various operations issues and making suggestions of paramount importance for infrastructural and improved efficiency parameters all over in Transport Sector time to time. Now minor ports like Jaigarh and Ratnagiri joined into the fold of MANSA and others would follow subject to positive thrust and encouragement of all Members.

8. Any Other Business with the permission of the Chair

No other point was there for discussion.

The observations of Capt. S.P. Rao, Past-President :

Capt. S.P. Rao expressed his best wishes to the outgoing President Mr. H.C. Ved and welcomed new President Capt. R.R. Iyer.

He observed that during the pandemic period MANSAs put in lot of efforts and ensured the normal operations and movement of EXIM cargo in more or less same rate of acceleration in coordination with all Stakeholders of Trade and concerned authorities. Lot of rapid changes posed a challenge to the shipping all over world and normal life destabilized. With reduction in the intensity of pandemic and putting their best foot forward, he wished best of luck to incumbent President and his team.

9. Summing Up & Vote of Thanks :

Mr. Vijayendra Parvataneni, Vice-President said he was taking part in AGM only on his mobile and requested that he would like Mr. Ajinkya Dhamale, YMF Chairman be permitted deliver the vote of thanks;

Mr. Ajinkya gave vote of thanks as under:

Good afternoon everybody!!

Dear Mr. Hiren Ved, Honorable Past Presidents, EC Members, YMF Team and various Sub Committees, Ladies and Gentlemen.

On behalf of MANSAs, I sincerely thank

- Hon'ble Minister, Ministry of Shipping
- Secretary, Ministry of Shipping
- Director General of Shipping and Officers of DG Shipping
- Chairman Mumbai and JNP

- Dy. Chairman JNP and Officers / Staff of JNP
- Dy. Chairman Mumbai Port Trust and Officers & Staff of Mumbai Port Trust.
- Chief Commissioner of Customs, Mumbai.
- Chief Commissioner of Customs, JNP
- The Tariff Authority of Major Ports

Our sincere thanks are also due to all Maritime Associations like BCBA, AMTOI, FFFAI, CFSAI, CSLA, INSA, CAI who whole heartedly supported MANSAs on reciprocal Trust that we all together will aim to put in best efforts and make Indian Maritime Industry a super success.

Our industry has to continue to face umpteen challenges prompting to frequent innovations and definitely cost effectiveness is a huge challenge. This year it was in Pandemic situation like last year which affected our industry having to cope with these challenges in every aspect and everyone is trying coming up to give momentum at every stage, leading to something new to be learnt.

We are thankful to our Past Presidents and other Luminaries of the Shipping Fraternity for their active involvement in MANSA happenings and rendering guidance and support whenever needed and called for.

Sincere Appreciation to all Members of the Executive Committee, various Sub Committees, Other Members and most importantly the YMF team, for their active participation and support and guidance for conducting various activities like Conclave conducted by MANSA.

Also our thanks to the MANSA Secretariat and the MANSA Office Team for their excellent support, as also our Auditors, Tax and Legal Advisors.

To my dear colleagues and friends in Maritime Industry, your passion and energy confirms that India has bright future with energetic humans.

Before I conclude, special thanks to our Media Partners for MANSA AGM.

Thank you once again and let us hope to enjoy our evening get-together some time later when situation would improve and be out of danger of the Pandemic.

Ajinkya Dhamale,
Chairman, YMF

Mr. C. S. Murty added that the Plus Point of the Pandemic is enabling all Members to communicate speedily and conveniently. However, It was observed that all Members were not responding with equal The Meeting concluded with a vote of thanks. enthusiasm and unless all unitedly work no visible improvements can be achieved speedily.

Sd/-

C. S. Murty
Secretary General, MANSA

**Maritime Association of Nationwide
Shipping Agencies-India**

**901, Arcadia Building, 9th floor,
195.Nariman point, NCPA Marg, Mumbai-
400021**



**STATEMENTS OF ACCOUNTS
FOR THE YEAR ENDED
31 ST MARCH 2022**

**A. H. JOSHI & CO.
CHARTERED ACCOUNTANTS
1907, SADASHIV PETH, NATU BAUG,
PUNE - 411030.**

ANNEXTURE "1"

MARITIME ASSOCIATION OF NATIONWIDE SHIPPING AGENCIES-INDIA

NOTES ON THE BALANCE SHEET AND INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31ST
MARCH 2022

1. SIGNIFICANT ACCOUNTING POLICIES:

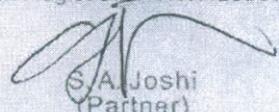
- i. Fixed Assets :
Fixed Assets are stated at Written down Value
- ii. Depreciation:
Depreciation has been provided on Fixed Assets at the rates as specified in the Income Tax Act.
- iii. Investments :
Investments are stated at cost of acquisition.
- iv. Income :

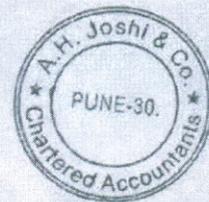
a) The Assessee is following mercantile system of Accounting and recording its annual subscription and also its interest income on accrual basis.

2. Previous year's figures have been regrouped wherever necessary to make the comparable with the current year's figures.


PRESIDENT


SECRETARY GENERAL

For A. H. JOSHI & CO.
Chartered Accountants
Firm Registration No. 112396W

S.A. Joshi
(Partner)
Membership No. 037772



Report of An Auditor Relating To Account Audited
Under Sub-Section (2) Of Section 33 & 34 And
Rule 19 Of The Bombay Public Trust Act 1950

A.H.JOSHI & Co.
CHARTERED ACCOUNTANTS
1907, SADASHIV PETH
NATU BAUG, PUNE - 411 030

REGISTRATION NO: E-13310 (BOM)

Name of the Public Trust : Maritime Association of Nationwide Shipping Agencies-India

ADDRESS : 901, Arcadia Building, 9th floor, 195, Nariman point,
NCPA Marg, Mumbai- 400021

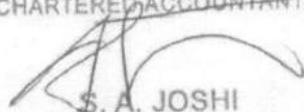
FOR THE PERIOD FROM 01.04.2021 TO 31.03.2022

| | | |
|----|---|------|
| A) | Whether accounts are maintained regularly and in accordance with the provisions of the Act and the rules : | YES |
| B) | Whether receipts and disbursements are properly and correctly shown in the accounts : | YES |
| C) | Whether the Cash balance and vouchers in the custody of the manager or trustee on the date of audit were produced before him : | YES |
| D) | Whether all books deeds, accounts, vouchers or other documents or records required by the auditor were produced before him : | YES |
| E) | Whether a register of movable and immovable properties is properly maintained, the changes therein are communicated from time to time to the regional office, and the defects and inaccuracies mentioned in the previous audit report have been duly complied with : | YES |
| F) | Whether the manager or trustee or any other person required by the auditor to appear before him did so and furnished the necessary information required by him : | YES |
| G) | Whether any property or funds of the Trust were applied for any object or purpose other than the object or purpose of The Trust : | NO |
| H) | The amounts outstanding for more than one year and the amounts written off if any : | NO |
| I) | Whether tenders were invited for repairs or construction involving expenditure exceeding Rs.5000/- | N.A. |
| J) | Whether any money of the public trust has been invested contrary to the provisions of Section 35 : | NO |
| K) | Alienation, if any, of the immovable property contrary to the provisions of section 36 which have come to the notice of the auditor : | NO |
| L) | All cases of irregular illegal or improper expenditure, or failure or omission to recover monies or other property belonging to the public trust or of loss or waste of money or other property thereof and whether such expenditure failure, omission, loss or waste was caused in consequence of breach of trust or misapplication or any other misconduct on part of the trustees or any other person while in the management of the trust : | N.A. |
| M) | Whether the budget has been filed in the form provided by rule 16A | YES |
| N) | Whether the maximum and minimum number of the trustees is maintained : | YES |
| Q) | Whether the meetings are held regularly as provided in such instrument : | YES |
| P) | Whether the minutes books of the proceeding of the meeting is maintained : | YES |
| Q) | Whether any of the trustees has any interest in the investment of the trust : | NO |
| R) | Whether any trustees is a debtor or creditor of the trust : | NO |
| S) | Whether the irregularities pointed out by the auditors in the accounts of the previous year have been duly complied with by the trustees during the period of audit : | N.A. |
| T) | Any special matter which the auditor may think fit or necessary to bring to the notice of the Deputy or Assistant Charity Commissioner. | NO |


Secretary General

PLACE : Pune
DATE : 23/08/2022

FOR A. H. JOSHI & CO.
CHARTERED ACCOUNTANTS


S. A. JOSHI
(Partner)
Membership No. 037772



Maritime Association of Nationwide Shipping Agencies-India
901, Arcadia Building, 9th floor, 195, Nariman point, NCPA Marg, Mumbai- 400021

Balance Sheet As At 31st March 2022

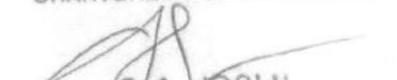
| Liabilities | Rs. | Rs. 31.3.2022 | Previous Year 31.03.2021 | Assets | Rs. | Rs. 31.3.2022 | Previous Year 31.03.2021 |
|---|-----------|------------------|-----------------------------|--|------------|------------------|-----------------------------|
| Trust Funds | | | | Fixed Assets | | | |
| Entrance Fees | | | | As Per Schedule B | | 1,846,003 | 1,948,331 |
| Balance as per last Balance Sheet | 1,345,600 | | 1,345,600 | | | | |
| Add: Received during the year | 60,000 | 1,405,600 | 1,345,600 | Investments: (At Cost) | | | |
| | | | | 5 Shares of Arcadia Premises Co-operative Society Ltd. of Rs. 50/- each fully Paid Up | | 250 | 250 |
| Other Earmarked Funds | | | | Advances | | | |
| As per Schedule A | | 14,445,897 | 13,705,899 | Deposits | 405,060 | | 405,060 |
| Liabilities | | | | Advance and other payment of Taxes | 2,133,928 | 2,538,988 | 2,074,735 |
| Sundry Creditors | 453,233 | | 544,397 | | | | 2,479,795 |
| Provisions for Taxation | 195,000 | 648,233 | 739,397 | Receivable and Advances | | | |
| | | | | Others | | | 23125 |
| Income & Expenditure Account | | | | Receivables | 52,465 | 52,465 | 36760 |
| Balance as per last year | 6,575,928 | 6,632,543 | 6,151,398 | Cash and Bank balances | | | |
| Add: Deficit for the year | 56,615 | | 424,530 | In Current Account Bank of India | 470,277 | | 648,160 |
| | | | | In fixed Deposit with Banks | 16,614,042 | | 16,558,153 |
| | | | | In Savings Account with Bank of Baroda | 161,991 | | 110,334 |
| | | | | In Savings Account with HDFC Bank | 1,137,572 | | 559,730 |
| | | | | In Saraswat Co Op Bank Ltd | 307,812 | | 2,186 |
| | | | | Cash on Hand with trustees | 2,872 | | |
| | | | | | | 18,694,567 | 17,878,563 |
| Total | | 23,132,273 | 22,366,824 | Total | | 23,132,273 | 22,366,824 |

DATE: 23/08/2022
UDIN: 22037772APXWGL1915


Secretary General



FOR A. H. JOSHI & CO.
CHARTERED ACCOUNTANTS


S.A. JOSHI
(Partner)
Membership No. 037772

The Bombay Public Trusts Act, 1950

SCHEDULE-IXC

(Vide Rule 32)

Statement of income liable to contribution for the year ending 31.3.2022

Name of Public Trust: MARITIME ASSOCIATION OF NATIONWIDE SHIPPING AGENCIES-INDIA
901, Arcadia Building, 9th floor, 195, Nariman point, NCPA Marg, Mumbai- 400021

Registration No.E- 13310 (BOM)

| | | Rs. | Rs. |
|--------|--|-----|--------------|
| I. | Income as shown in the Income and Expenditure Account (Schedule IX) | | 4,266,519.00 |
| II. | Items not chargeable to Contribution under Section 58 and Rules 32: | | - |
| (i) | Donation received from other Public Trusts and Dharmadas | | - |
| (ii) | Donation to corpus as per Direction letter enclosed | | - |
| (iii) | Interest on Sinking or Depreciation Fund | | - |
| (iv) | Amount spent for the purpose of Objects of the Trust | | - |
| (v) | Amount spent for the purpose of Medical relief | | - |
| (vi) | Amount spent for the purpose of veterinary treatment of animals | | - |
| (vii) | Expenditure incurred from donation for relief of distress caused by scarcity, drought, flood, fire or other natural calamity. | | - |
| (viii) | Deductions out of income from lands used for agricultural purposes:- | | - |
| | (a) Land Revenue and Local Fund Cess | | - |
| | (b) Rent payable to superior landlord | | - |
| | (c) Cost of production, if lands are cultivated by trust | | - |
| (ix) | Deductions out of income from lands used for non-agricultural purposes:- | | - |
| | (a) Assessment cesses and other Government or Municipal Taxes | | - |
| | (b) Ground rent payable to the superior landlord | | - |
| | (c) Insurance premia | | - |
| | (d) Repairs at 10 per cent of gross rent of building | | - |
| | (e) Cost of collection at 4 per cent of gross rent | | - |
| (x) | Cost of collection of income or receipts from securities, stocks, etc. at 1 per cent of such income | | - |
| (xi) | Deductions on account of repairs in respect of buildings not rented and yielding no income, at 10 per cent of the estimated gross annual rent. | | - |
| | Gross Annual Income chargeable to contribution Rs. | | 4,266,519.00 |
| | 2% of Gross total Income | | 85,330.38 |

Certified that while claiming deductions admissible under the above Schedule, the Trust has not claimed any amount twice, either wholly or partly, against any of the items mentioned in the Schedule which have the effect of double - deduction.



Secretary General

Date: 23/08/2022

Trustee





Trustee

FOR A. H. JOSHI & CO.
CHARTERED ACCOUNTANTS


S. A. JOSHI
(Partner)

Membership No. 037772



THE BOMBAY PUBLIC TRUSTS ACT, 1950
SCHEDULE - IX [Vide Rule 17 (1)]

REG. NO. F - 13310(BOM)

Maritime Association of Nationwide Shipping Agencies-India
901, Arcadia Building, 9th floor, 195, Nariman point, NCPA Marg, Mumbai- 400021

Income & Expenditure Account for the year ended 31st March 2022

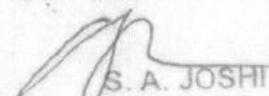
| EXPENDITURE | Rs. | Rs. 31.3.2022 | Previous Year 31.03.2021 | INCOME | Rs. | Rs. 31.3.2022 | Previous Year 31.03.2021 |
|--|---------|------------------|-----------------------------|--|-----------|------------------|-----------------------------|
| <i>To Establishment Expenses</i> | | | | <i>By Receipts from Members</i> | | | |
| Accountant fees | 72,000 | | 72,000 | Annual Subscription | 3,142,000 | | 2,992,000 |
| Bank Charges | 3,575 | | 10,493 | Annual Subscription- Associate Members | 93,500 | | 88,000 |
| Travelling And Conveyance | - | | 35,008 | AGM Dinner Contributions | - | | - |
| Electricity | 22,810 | | 23,640 | Sports and Cultural Activities | - | | - |
| Postage | - | | 2,262 | | 3,235,500 | 3,235,500 | 3,080,000 |
| Printing & Stationery | - | | 24,925 | <i>By Receipts from Non - Members</i> | | | |
| Repairs & Maintenance | 1,350 | | 71,344 | AGM Dinner Contributions -Non-Member | - | | - |
| Salaries | - | | 2,673,305 | Conference Room Hire | - | | - |
| Staff Welfare Expenses | - | | 6,000 | Sports and Cultural Activities | - | | - |
| Society Charges | 198,132 | | 196,331 | <i>By Other Receipts</i> | | | |
| Telephone Expenses | - | | 63,614 | Management Fees (FEDSAI) | 100,000 | | 100,000 |
| Website Charges | - | | 60,000 | Miscellaneous Income | 5,387 | | 213 |
| | | 297,867 | 3,238,923 | | 105,387 | 105,387 | 100,213 |
| <i>To Audit Fees</i> | | 60,000 | | <i>By Interest</i> | | | |
| | | | 14,274 | On Savings Bank Account | 43,764 | | 12,486 |
| <i>To Miscellaneous exp</i> | | | 2,730 | On Income Tax Refund | - | | 17,070 |
| | | | | On Fixed Deposits with Banks | 881,868 | | 1,081,923 |
| <i>To Short Provision For Taxation</i> | | | 219,095 | | 925,632 | | 1,111,479 |
| | | 220,275 | | Less: Transferred to RS Cooper Fund | | 925,632 | 26,740 |
| <i>To Depreciation</i> | | | 120,000 | | | 925,632 | 1,084,739 |
| | | 2,831,762 | | | | | |
| <i>To Expenditure on Obj. of Trust</i> | | | | | | | |
| | | | | | | | |
| <i>To Amounts Transferred to Reserves or Specific fund</i> | | 800,000 | | | | | |
| | | | 4,000 | | | | |
| Depreciation | - | | 46,400 | | | | |
| AGM Expenses | - | | 50,400 | | | | |
| Membership Subscription | - | | 195,000 | <i>By Deficit of Income over Expenditure</i> | | | |
| | | | 424,530 | | | | |
| Provision For Taxation | | | | | | | |
| | | 56,615 | | | | | |
| <i>To Surplus of Income over Expenditure</i> | | | | | | | |
| | | | | | | | |
| Total Rs. | | 4,266,519 | 4,144,952 | Total Rs. | | 4,266,519 | 4,264,952 |

Notes on Accounts: Refer Annexure I


Secretary General



FOR A. H. JOSHI & CO.
CHARTERED ACCOUNTANTS


S. A. JOSHI
(Partner)
Membership No. 037772

UDIN : 22037772APXWGL1915
Date : 23/08/2022

Maritime Association of Nationwide Shipping Agencies-India

Schedule Forming part of the Balance Sheet For the year ended 31st March, 2022

Schedule A

| <u>Other Earmarked Funds</u> | | <u>31.03.2022</u> | <u>Previous Year 31.03.2021</u> |
|---|-------------------------|----------------------|-------------------------------------|
| A) Contribution Towards Office Premises: Balance as per last year | | 1,195,081.88 | 1,195,082 |
| B) Contribution Towards Legal Fund: Balance as per last year | 7,664,166.80 | | 8,529,029 |
| Add : Received during the year | 7,664,166.80 | | 8,529,029 |
| Less : Utilised during the year | | 7,664,166.80 | 864,861 |
| | | | 7,664,168 |
| B) Contribution Towards Legal Fund II: Balance as per last year | 266,700.00 | | |
| Add : Received during the year | | | 266,700 |
| Less : Utilised during the year | 266,700.00 60,000.00 | | - |
| | | 206,700.00 | - |
| C) Contribution Towards Rustom Sorabji Cooper Fund: Balance as per last year | 470,035.00 | | 443,295 |
| Add : Interest transferred from Income and Expenditure Account | - | | 26,740 |
| | | 470,035.00 | 470,035 |
| D) General Fund: Balance as per last year | | 4,109,914.58 | 4,109,914 |
| Add: Transfers from Income & Expenditure Account | | 800,000.00 | |
| Total Rupees | | 14,445,897.26 | 13,705,899 |

Date: 23/08/2022

(Signature)
Secretary General

FOR A. H. JOSHI & CO.
CHARTERED ACCOUNTANTS

(Signature)
S. A. JOSHI
(Partner)
Membership No. 037772

Trustee

Trustee



Maritime Association of Nationwide Shipping Agencies-India

901, Arcadia Building, 9th floor, 195, Nariman point, NCPA Marg, Mumbai- 400021

Schedule Forming part of the Balance Sheet For the year ended 31st March, 2022

Schedule B

Fixed Assets

| Particulars | Rate | Opening Balance as on 01/04/21 | Additions | Deduction | Depreciation | Balance as on 31/03/2022 |
|-------------------------|------|--------------------------------|----------------|-----------|----------------|--------------------------|
| Office Premises | 10% | 1,684,602 | - | - | 168,460 | 1,516,142 |
| Furniture | 10% | 227,428 | - | - | 22,742 | 204,686 |
| Office Equipment | 15% | 29,872 | - | - | 4,481 | 25,391 |
| Tea Coffee Vending M/c. | 10% | 5,230 | - | - | 523 | 4,707 |
| Computer | 20% | - | 117,950 | - | 23,590 | 94,360 |
| Computer Software | 40% | 1,197 | - | - | 478 | 719 |
| Total | | 1,948,330 | 117,950 | - | 220,273 | 1,846,003 |

Date : 23/08/2022


Secretary General



Maritime Association of Nationwide Shipping Agencies-India

Groupings Forming part of the Balance Sheet For the year ended 31st March 2022

| Sundry Creditors | CR. |
|---|-------------------|
| For Expenses: | |
| Aruna Stationery and Xerox | 1,658.00 |
| For Statutory Liabilities: | |
| Electricity charges payable | 2,578.61 |
| IGST | 15,480.00 |
| TDS on Contract | 97.00 |
| TDS on Professional Fees | 3,000.00 |
| Professional Tax payable | 801.13 |
| Cgst @ 9% | 214,809.05 |
| Sgst @ 9% | 214,809.05 |
| Total Rupees | 453,232.84 |
| Provision for Taxation | |
| Provision for Income Tax A.Y.21-22 | 195,000.00 |
| Total Rupees | 195,000.00 |
| Deposits: | DR. |
| Deposit with Ship Agents Premises Co-op Soc. Ltd. | 400,000.00 |
| BEST - Undertaking | 5,060.00 |
| Total Rupees | 405,060.00 |
| Other Advances: | |
| Economic Law Practice | - |
| Receivables: | |
| Ben Lines Agencies(India) Pvt Ltd | 880.00 |
| Freight connection India PVT LTD | (880.00) |
| Samudera Shipping Line (India) Pvt Ltd | 3,300.00 |
| Trans India Shipping & Logistics Pvt Ltd | 660.00 |
| Wilhelmsen Maritime Services Pvt Ltd | 880.00 |
| Interest Receivable | 47,625.00 |
| Total Rupees | 52,465.00 |
| Advances and other payment of Taxes | |
| Advance Tax and TDS on Earlier Years | 1,355,570.00 |
| TDS on interest received | 165,716.00 |
| TDS on Receipts F.Y 2016-17 | 6,730.00 |
| TDS on Receipts F.Y 2017-18 | 105,096.00 |
| TDS on Receipts F.Y 2018-19 | 17,200.00 |
| TDS on Receipts F.Y 2019-20 | 141,685.00 |
| TDS on Receipts F.Y 2020-21 | 44,191.49 |
| TDS on Receipts F.Y 2021-22 | 57,138.40 |
| CGST Refundable/Payable | 89,308.16 |

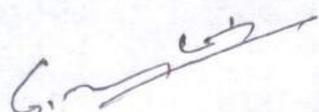



 Secretary General



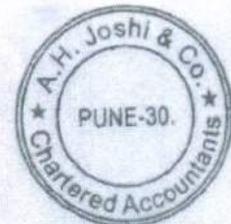
| | |
|--|----------------------|
| SGST Refundable/Payable | 46,592.16 |
| IGST Refundable/Payable | 89,280.00 |
| Self Assessment Tax A.Y 2020-21 | 15,421.00 |
| Total Rupees | 2,133,928.21 |
| <u>Fixed Deposit with Schedule and Cooperative Banks</u> | |
| With Bank of India | 5,850,000.00 |
| Accrued Interest | 89,559.00 |
| With Bank of Baroda | 500,000.00 |
| FD with BOI | 500,000.00 |
| FD with saraswat bank | 7,550,000.00 |
| FD Bank of India Gratuity Fund | 616,167.00 |
| FD Bank of India no: 3222 | 1,035,467.00 |
| R S Cooper Fund: | |
| With Bank of India | 472,849.00 |
| Total Rupees | 16,614,042.00 |
| Groupings Forming part of the Income and Expenditure Account For the year ended 31st March 2022 | |
| <u>Interest Received:</u> | Cr. |
| | Amount |
| Interest on F D with Bank of Baroda | 29,928.00 |
| Interest on F D with Bank of India | 272,623.00 |
| Interest on F D with Saraswat Bank | 415,270.00 |
| Total Rupees | 717,821.00 |

| <u>Expenditure on Object of Trust</u> | Amount |
|--|---------------------|
| Travelling And Conveyance | 15,380 |
| Postage | 253 |
| Printing & Stationery | 18,967 |
| Repairs & Maintenance (GST) | 78,062 |
| Salaries | 2,344,135 |
| Telephone Expenses | 49,030 |
| Website Charges | 70,800 |
| Misc. Expenses | 22,535.00 |
| Professional Fees | 135,000 |
| Membership Subscription | 96,400 |
| Late fee Gst | 1,200 |
| Total Rupees | 2,831,761.95 |


Secretary General

Trustee







Maritime Association of Nationwide Shipping Agencies - India

(Registered under the Bombay Public Trust Act 1950, Registration No. F-13310 Maharashtra State Mumbai 239, 1989 GBBS)

901 Arcadia Building, 9th Floor, N.C.P.A. Marg, 195, Nariman Point, Mumbai – 400 021

Tel.: 91-22-2285 6360 Telefax: 91-22-2285 5367 Email: info@mansaassociation.com Website: www.mansaassociation.com

V. ANNUAL REPORT FOR THE YEAR 2021-2022

1. During the Financial year 1st April 2021 to 31st March 2022 the membership of MANSA stood at 78 Members.

2. Executive Committee Meetings: -

The Executive Committee Meetings were held mostly on every month of third week in all months except those as jointly decided by all EC Members. This year all meetings were held in hybrid mode because of pandemic situation. The relevant Minutes were circulated to all Executive Committee Members. Immediate actions were taken on the decision arrived at in the meetings promptly and followed up. The Minutes of the Meetings were ratified immediately in the next Executive Committee Meeting by the Committee maintained in the Minutes Book.

2.1 Record of attendance at the Executive Committee Meeting in the Financial Year April 2021- September 2021

| <u>S no.</u> | <u>Name of the Members</u> | <u>Total Meetings held</u> | <u>Attended</u> |
|--------------|----------------------------|----------------------------|-----------------|
| 1. | Mr. Hiren C. Ved | 6 | 6 |
| 2. | Capt. Ram R. Iyer | 6 | 6 |
| 3. | Mr. R. Subramaniam Swamy | 6 | 6 |
| 4. | Mr. Vijayendra Parvataneni | 6 | 6 |
| 5. | Mr. Sanjay Sharad Dalvi | 6 | 6 |
| 6. | Mr. Rajnish Khandelwal | 6 | 5 |
| 7. | Ms. Mousumi Guha | 6 | 5 |
| 8. | Capt. Jasbir Singh | 6 | 2 |
| 9. | Mr. Yogesh D. Shah | 6 | 5 |
| 10. | Mr. Anshuman Baruah | 6 | 3 |
| 11. | Mr. Sushil Mulchandani | 6 | 2 |
| 12. | Mr. Mayur Singh | 6 | 4 |
| 13. | Capt. Amit Wason | 6 | 1 |
| 14. | Capt. Vivek Singh Anand | 6 | - |
| 15. | Mr. K. P. Unnikrishnan | 6 | - |
| 16. | Capt. P. P. Singh | 6 | 5 |
| 17. | Mr. Vijayan C. D'Souza | 6 | 1 |
| 18. | Capt. S. P. Rao | 6 | - |
| 19. | Mr. C. S. Manohar | 6 | - |
| 20. | Mr. C. R. Nambiar | 6 | - |
| 21. | Mr. K. P. Desai | 6 | - |
| 22. | Mr. S. Mehdi Jalali | 6 | - |
| 23. | Mr. Dinesh Lal | 6 | - |
| 24. | Mr. Vaishnav Puri | 6 | - |
| 25. | Mr. K. Kumar | 6 | - |
| 26. | Mr. R. S. Cooper | 6 | - |



Maritime Association of Nationwide Shipping Agencies - India

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901 Arcadia Building, 9th Floor, N.C.P.A. Marg, 195, Nariman Point, Mumbai – 400 021

Tel.: 91-22-2285 6360 Telefax: 91-22-2285 5367 Email: info@mansaassociation.com Website: www.mansaassociation.com

2.2 Record of attendance at the Executive Committee Meeting in the Financial Year October 2021-March 2022

| <u>S no.</u> | <u>Name of the Members</u> | <u>Total Meetings held</u> | <u>Attended</u> |
|------------------|-----------------------------|----------------------------|-----------------|
| 1. | Capt. Ram R. Iyer | 6 | 6 |
| 2. | Mr. Vijayendra Parvataneni | 6 | 6 |
| 3. | Mr. R. Subramaniam Swamy | 6 | 6 |
| 4. | Mr. Sanjay Sharad Dalvi | 6 | 6 |
| 5. | Mr. Rajnish Khandelwal | 6 | 5 |
| 6. | Ms. Mousumi Guha | 6 | 6 |
| 7. | Capt. Jasbir Singh | 6 | 2 |
| 8. | Mr. Yogesh D. Shah | 6 | 3 |
| 9. | Mr. Anshuman Baruah | 6 | 3 |
| 10. | Mr. Sushil Mulchandani | 6 | 1 |
| 11. | Mr. Mayur Singh | 6 | 5 |
| 12. | Capt. Amit Wason | 6 | - |
| 13. | Capt. Vivek Singh Anand | 6 | - |
| 14. | Mr. K. P. Unnikrishnan | 6 | - |
| 15. | Capt. P. P. Singh | 6 | 6 |
| 16. | Mr. Vijayan C. D'Souza | 6 | 1 |
| 17. | Capt. S. P. Rao | 6 | - |
| 18. | Mr. C. S. Manohar | 6 | - |
| 19. | Mr. C. R. Nambiar | 6 | - |
| 20. | Mr. K. P. Desai | 6 | - |
| 21. | Mr. S. Mehdi Jalali | 6 | - |
| 22. | Mr. Dinesh Lal | 6 | - |
| 23. | Mr. Vaishnav Puri | 6 | - |
| 24. | Mr. K. Kumar | 6 | - |
| 25. | Mr. R. S. Cooper | 6 | - |
| 25. | Mr. R. S. Cooper | 6 | - |



Maritime Association of Nationwide Shipping Agencies - India

(Registered under the Bombay Public Trust Act 1950, Registration No. F-13310 Maharashtra State Mumbai 239, 1989 GBBSD)

901 Arcadia Building, 9th Floor, N.C.P.A. Marg, 195, Nariman Point, Mumbai – 400 021

Tel.: 91-22-2285 6360 Telefax: 91-22-2285 5367 Email: info@mansaassociation.com Website: www.mansaassociation.com

ADVISORIES: -

The Secretariate has been disseminating various Advisories, Notification and Circulars on various matters received from CBIC, Ports and Customs Authorities, PHO, Other Government Bodies, TAMP, DG Shipping on Crew changes/ quarantine Weather Reports and Piracy Alerts etc. also important communications from entire shipping fraternity, Monthly Traffic Statements sent by Mumbai Port, some interesting articles that appeared in various maritime and other newspapers, Press releases of MANSAs, the Minutes of various Meetings such as PTFC, CCFC and Port Customers Meeting. Dock Safety Committee (MbPA & JNPA), ISPS- Port Security Advisory Committee, SCOPE (Shipping) MoC. We also send Circulars on information received from DG System, IPA/Portal on PCS and ICEGATE. A monthly bulletin of all such communications was also circulated. They are also displayed on MANSAs Website. The number of Advisories circulated to Members is tabulated below:

| Sr. | month | No of Advisories circulated | Ref no & Date of the list of Circulars |
|-----|----------------|-----------------------------|--|
| 1 | April 21 | 63 | MANSAs/095/05-2021 dtd 21/05/2021 |
| 2. | May 2021 | 48 | MANSAs/118/06-2021 dtd 04/06/2021 |
| 3. | June 2021 | 43 | MANSAs/166/07-2021 dtd 05/07/2021 |
| 4. | July 2021 | 43 | MANSAs/203/08-2021 dtd 09/08/2021 |
| 5. | August 2021 | 19 | MANSAs/225/09-2021 dtd 03/09/2021 |
| 6. | September 2021 | 33 | MANSAs/261/10-2021 dtd 08/10/2021 |
| 7. | October 2021 | 42 | MANSAs/299/11-2021 Dtd 03/11/2021 |
| 8. | November 2021 | 41 | MANSAs/341/12-2021 dtd 07/12/2021 |
| 9. | December 2021 | 47 | MANSAs/378/01-2022 dtd 03/01/2022 |
| 10. | January 2022 | 33 | MANSAs/410/02-2022 dtd 01/02/2022 |
| 11. | February 2022 | 55 | MANSAs/485/02-2023 dtd 10/03/2022 |
| 12. | March 2022 | 80 | MANSAs/011/04-2022 dtd 05/05/2022 |
| | TOTAL | 547 | |

MANSAs MbPA and JNPA sub- committee along with the President are mostly representing MANSAs in the meetings and communicating the decisions taken for conveying to all Members. They also suggest Agenda Points to be taken up with the respective Authorities.

MANSAs PRESS RELEASE

MANSAs has given several Press Releases in Daily Shipping Times, EXIM India etc. with the assistance of Mr. Kailash Rajwadkar, Public Relation Coordination. Some important Press Releases are shown below: -

- ❖ **MANSAs holds webinar on “Essential and Effective Communication in Personal Wealth Management’ to commemorate International Woman’s Day.**

To commemorate The International Women’s Day on 10th march the women empowerment wing of MANSAs held a webinar on `Essential and Effective Communication in Personal Wealth Management’.



Maritime Association of Nationwide Shipping Agencies - India

(Registered under the Bombay Public Trust Act 1950, Registration No. F-13310 Maharashtra State Mumbai 239, 1989 GBBSD)

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The webinar on March 8 was conducted by Ms Sonal Gandhi, a professional Cost Accountant with over two decades of experience in managing Family & Office investments and was attended by members of MANSa along with their family members. The subject attracted attendance and attention of the members and their better half as it was found highly relevant in the post-pandemic era amid financial uncertainties, legal liabilities, technology issues, accidents and natural disasters.

The deliberation at the webinar concluded that effective communications and sharing of vital information within the family will help everyone stand in good stead to handle any emergency and eventuality.

Apart from celebrating and saluting women in the industry, the objective of holding the webinar was to ensure family values were protected by sharing knowledge.

❖ **MACN aims to deepen engagement at more ports in India in a webinar organised in coordination with MANSa.**

MACN officials were speaking at a webinar organised in coordination with MANSa (Maritime Association of Nationwide Shipping Agencies).

The Maritime Anti-Corruption Network (MACN) aims to deepen its engagement in India by expanding to additional ports including Chennai.

Aimed at reducing integrity issues and bottlenecks to trade during operations in Indian ports, the webinar kick-started the 'Say No' campaign in Asia's third largest economy.

Established in 2011, MACN with 170 member companies collectively carries 50 percent of the world's tonnage. Its objective is to have a maritime industry that is free of corruption and enables fair trade to the benefit of society at large.

❖ **MANSa organised an Interactive knowledge webinar on the "Role and Responsibilities of Agents".**

Maritime Association of Nationwide Shipping agencies (MANSa) organised an interactive knowledge webinar on 22nd July, 2022 on the "Role and Responsibilities of Agents" where the guest lecturer Capt Pankaj Kapoor, Master Mariner, LL.M, who is a Maritime Lawyer, Adjunct professor, ex Member Drafting committee of National Maritime Policy NITI Aayog, covered at length,

- a) Role of agent before and when vessel enters and exits the port.
- b) Responsibilities of agent while vessel is in port with probable risk exposure.
- c) General expectations/ legal status of an agent.
- d) Containerized cargo documentation / legal/claims etc.
- e) Brief overview on "General Average".

It evinced overwhelming response and the topic being of the legal aspects concerning the sphere of operation of the MANSa members, was of immense interest and an eye opener, as it dealt with the nuances of the need to adhere to the technicalities as well.